

Real Estate

Cozen O'Connor has earned its place among the nation's top-rated real estate firms over the last two decades. We are widely recognized for our ability to complete complex real estate transactions, utilize the most current and sophisticated deal structures, and achieve client success when the stakes are high.

Cozen O'Connor represents REITs and other public companies, regional and national developers, owners, builders, managers, private equity funds, institutional and private investors, banks, and governments in the acquisition, development, financing, leasing, ground leasing, management, and sale of real estate in every asset class. With a real estate practice group that includes more than 70 attorneys in nine offices who are regularly supported by members of our corporate, litigation, tax, and environmental groups, Cozen O'Connor provides comprehensive, integrated service to some of the largest real estate organizations in the country.

Cozen O'Connor has strategically developed a full-service real estate practice. We know clients require access to a wide range of practice areas, and we believe our work in each area is enhanced by taking a multidisciplinary approach. Our lawyers regularly represent clients in the areas of:

- Real Estate Finance
- Real Estate Development
- Real Estate Leasing
- Distressed Real Estate
- Real Estate Litigation
- Manufactured Housing

Our team includes real estate practitioners who have been ranked by Chambers & Partners and recognized as "rising stars" and top regional dealmakers. They have previous experience as in-house counsel, and government counsel, which provides them with valuable insights into the needs and interests of both clients and regulators.

In every representation, Cozen O'Connor differentiates itself by a clear-eyed focus on client business objectives and marketplace realities. Rather than belaboring the "can't-dos" and "better-nots," the firm's real estate attorneys find a way to get results.

SERVICES

- Lead acquisition and disposition of all real estate asset classes
- Counsel on development and construction of mixed-use, multi-phase projects
- Negotiate debt financing on behalf of borrowers and lenders
- Arrange joint venture and other equity investment transactions
- Lead public-private real estate projects
- Conduct commercial, industrial, and retail leasing for both landlords and tenants
- Structure tax-efficient real estate transactions
- Procure land use, zoning, special legislation, and other entitlements
- Negotiate workouts, restructurings, and acquisitions of distressed debt

CLIENTS

- Developers of and investors in residential, retail, office, and industrial properties
- Global corporations
- Hotel developers and investors
- Health care facilities



Daniel W. Hardwick
Co-Chair, Real Estate

dhardwick@cozen.com
Phone (202) 463-2538
Fax (202) 640-5962



Jonathan W. Knipe
Co-Chair, Real Estate

jknipe@cozen.com
Phone (212) 453-3940
Fax (215) 665-2013



Mitchell Poole
Co-Chair, Real Estate

mpoole@cozen.com
Phone (310) 594-3128
Fax (310) 394-4700



William F. Davis
Vice Chair, Real Estate
Co-Chair, Real Estate Finance

wdavis@cozen.com

- Life sciences and laboratory facilities
- Building management companies
- Real Estate Investment Trusts (REITs)
- Pension funds and other institutional and private equity investors
- Banks, lending institutions, and real estate brokerage firms

TEAM

The Cozen O'Connor team is made up of noted real estate practitioners. Both the practice and individual attorneys are ranked by Chambers & Partners USA. Moreover, members of the department have previous experience as in-house counsel and government counsel, which means they are adept at seeing things from a client perspective.

During the last decade, many large law firms have made the decision to focus strictly on the finance side of the real estate industry. Cozen O'Connor has taken a markedly different approach. We continue to invest in building a full-service national real estate practice because we believe all participants in this sector deserve and demand the most sophisticated counsel. Where others may see limitations, we see opportunities.

Experience

Phone (212) 883-4947
Fax (866) 537-7524



Elizabeth E. Kearney
Vice Chair, Real Estate

ekearney@cozen.com
Phone (215) 665-4169
Fax (215) 665-2013

Related Practice Areas

- Business
- Condominiums & Cooperatives
- Distressed Real Estate
- Family Office
- Fiduciary Litigation
- Health Care & Life Sciences
- Infrastructure
- Italy Practice
- Manufactured Housing
- Nonprofit & Tax-Exempt Organizations
- Private Client, Trusts and Estates
- Real Estate Development
- Real Estate Finance
- Real Estate Lease Restructuring
- Real Estate Leasing
- Real Estate Litigation
- Tax
- Zoning, Land Use & Development

Industry Sectors

- Cannabis
- Education
- Gaming
- Hospitality
- Real Estate & Construction
- Retail
- Sports