



Milton A. Marquis

Member

Washington, D.C.

mmarquis@cozen.com | (202) 471-3417

Practice Areas

- State Attorneys General
- Government & Regulatory
- Government Relations - Cozen O'Connor Public Strategies
- Antitrust & Competition

Industry Sectors

- Gaming
- Hospitality

Education

- Case Western Reserve University School of Law, J.D., 1984
- University of Georgia, B.A., 1979

Bar Admissions

- District of Columbia

Awards & Honors

- Chambers & Partners USA 2021-2024; Band 2 in Government Relations: State Attorneys General
- Lawyers of Color Power List Honoree 2020
- Best Lawyers in America 2019-2025

Milton represents large companies in connection with matters involving, or having the potential to involve, State Attorneys General (AG) and other enforcement agencies across the United States. His first objective is to counsel companies on how to avoid attracting enforcement agency attention, particularly relating to consumer protection and antitrust issues. However, should an organization become the target of an investigation, he uses his many years on the front lines of enforcement to guide clients toward achieving the best possible outcome, while minimizing interruption to their business, cost, and reputational damage. Milton's experience as an antitrust and consumer protection enforcer provides him with unique insights into the workings of enforcement agencies. This insider's perspective, overlaid with almost two decades in private practice, offers tremendous benefits to Milton's clients.

Milton has represented Fortune 50 companies in a range of industry sectors — including pharmaceuticals, hospitality, automotive, telecommunications, and technology — in connection with investigations and litigations involving state AGs nationwide, as well as the Federal Trade Commission and the U.S. Department of Justice. He also has an active antitrust and consumer protection counseling practice, advising companies on regulatory compliance issues, especially as related to potential mergers and acquisitions. Milton has advised companies through all stages of the Hart-Scott-Rodino premerger notification process. He has achieved considerable success working with lawyers from other firms, contributing his knowledge of AG issues and concerns on complex issues as part of a multi-faceted legal team.

Clients appreciate Milton's ability to see the complete picture, and he strives to align a client's current situation with its goals for the future. He works collaboratively with the client to reach resolutions free from restrictions that would place the client at a competitive disadvantage, and that minimize any harm to the client's reputation or business standing.

Milton was recognized in the Chambers And Partners 2024 USA Guide for his representation of corporations in state attorneys general investigations with a focus on consumer protection and antitrust. Clients interviewed as part of Chambers' extensive research and analysis process commented: "Milton is very analytical and diligent, being responsive as well as a great writer. He really knows the antitrust area, particularly as it relates to the state AG world." "He is very responsive and collaborative. He never hesitates to get to grips and take the lead."

Milton served as senior counsel to the assistant attorney general for antitrust, U.S. Department of Justice (DOJ), where he served as the Antitrust Division's first liaison to state attorneys general.

Prior to his service at the DOJ, Milton served as an antitrust and consumer protection litigator in the offices of the attorneys general of Massachusetts and Virginia. During his tenure as a state antitrust prosecutor, Milton was a leading member of the Multistate Antitrust Task Force of the National Association of Attorneys General.

Milton is a member of Cozen O'Connor's board of directors. He currently serves on the Advisory Board of the American Antitrust Institute and is a long-time member of the National Bar Association. Milton also serves as a trustee of Case Western Reserve University.

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P: (202) 471-3417 | F: (202) 912-4817

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Experience

Representing a Fortune 500 company in an ongoing high-profile multistate AG and FTC data breach investigation.

Assisted a pharmaceutical company in responding to an antitrust investigation brought by the Washington AG's Office.

Advising a major drug manufacturer on issues related to the importation of pharmaceuticals into the United States from Canada and the threat presented to the drug industry and consumers by international counterfeiters. We are working with State Attorneys General to represent our client's interests and address consumer protection concerns.

Representing an automotive technology company to help it resolve several state Attorney General antitrust investigations.

Obtained AG antitrust clearances of multiple mergers in a variety of industries.

Representation of a leading dietary supplement company in consumer protection investigations involving the Federal Trade Commission and a multistate task force of AGs.

Representation of a Fortune 100 chemical company in several antitrust and consumer protection investigations and litigations before AGs, the Federal Trade Commission, and the U.S. Department of Justice involving a wide range of businesses, including agriculture, chemicals, and packaging graphics.

Representation of a Fortune 100 pharmaceutical company in several AG consumer protection and antitrust investigations and litigation involving the marketing and sales of prescription medicines and other products.

Representation of a Fortune 500 health care company in consumer protection investigations and litigation involving AGs.

Representation of several for-profit colleges in consumer protection investigations before AGs in several states.

Successfully resolved investigations by multiple AGs regarding a Fortune 100 company's marketing of ancillary mobile telephone products.