



# Marco Biagiotti

Associate

New York

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Marco concentrates his practice on corporate law, providing advice across a spectrum of areas, including contracts, corporate governance, and cross-border and domestic mergers and acquisitions of private companies.

Before joining the firm, Marco was an associate in the Rome, Italy, office of a global multinational firm, where he advised several multinational corporations, including prominent oil and gas companies.

Marco earned his law degree and specialization diploma from the University of Florence, his master's in business and company law from the Luiss Guido Carli School of Law, and his master of laws, with honors, from Northwestern's Pritzker School of Law. He is bilingual in English and Italian.

## Experience

Represented Lutze Inc., a leading provider of harsh environment cable and cable assembly solutions for high-technology applications in the industrial market, in its sale to Amphenol Corporation, one of the world's largest designers, manufacturers, and marketers of electrical, electronic, and fiber optic connectors and interconnect systems, antennas, sensors and sensor-based products, and coaxial and high-speed specialty cable.

Represented private equity-backed PES Benefits, a solutions provider to the employee benefits technology, administration, education, and virtual care industries in its acquisition of nRoll Tech, a national benefits technology company.

Represented LGC Genomics, LLC, a global provider of life science tools, in its \$1 million purchase of substantially all of the assets of PolyDesign LLC, a manufacturer, developer, distributor, marketer, and seller of products used in synthetic oligonucleotide production.

Represented LGC Clinical Diagnostics, Inc., a developer and manufacturer of diagnostic services and materials for the life sciences industry, in its \$2 million purchase of substantially all of the assets of Virusys Corporation, a manufacturer, developer, distributor, marketer, and seller of virology related products and services.

Represented the court-appointed trustee for the bankruptcy estate of pharmaceutical company Akorn Holding Company LLC in connection with establishing and conducting an expedited auction sale process for substantially all of its assets. At the conclusion of the auction, the aggregate purchase price agreed to be paid by the successful purchasers was approximately \$309 million. We then negotiated 13 individual Asset Purchase Agreements and obtained the entry from the bankruptcy court of 21 individual sale orders approving the sales of the purchased assets, all of which we successfully closed within a 45-day period.

Represented a Washington, D.C.-based public relations company in its sale to a multinational marketing communication corporation.

Represented a steel fabrication and erection company in connection with the acquisition of a steel company with operations in the United States and India.

## Practice Areas

- Business
- Corporate Governance
- International
- Italy Practice
- Mergers & Acquisitions

## Education

- University of Florence, J.D., 2013
- Northwestern Pritzker School of Law, LL.M., *with honors*, 2022
- Luiss Guido Carli School of Law, Master, Business and Company Law, 2019
- University of Florence, Specialization Diploma, 2015

## Bar Admissions

- New York
- Italy

Marco Biagiotti

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Represented Albaron Partners LP in its sale of an interest in podiatry clinics to a Japanese public company.

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