



# Michael P. Zanan

## Member

## Philadelphia

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Michael focuses primarily on mergers and acquisitions, equity and debt financings, and private equity/venture capital transactions. He also advises public and private companies in a wide variety of industries on various corporate matters (including corporate finance, securities law compliance, and corporate governance matters) and drafting and negotiating complex commercial contracts.

Michael has been named a Pennsylvania "Rising Star" by *Super Lawyers* magazine since 2016, an honor given to the top 2.5 percent of attorneys in Pennsylvania who are 40 years old or younger or in practice for 10 years or less. Michael serves as the co-chair of the firm's Members' Committee and as chairman of the Executive Committee of the Philadelphia Bar Association Business Law Section and has been honored by the Philadelphia Bar Association for his leadership and contributions as co-chairman of the Venture Capital and Private Equity Law Committee.

Michael earned undergraduate degrees in finance (with honors and high distinction) and pre-medicine (with distinction) from The Pennsylvania State University Schreyer Honors College, where he was a member of Phi Beta Kappa. He received his J.D. from the Villanova University School of Law and his M.B.A. from Villanova University, where he was a member of Phi Kappa Phi. While in law school, Michael served as associate editor of student works for the *Villanova Environmental Law Journal*.

### Practice Areas

- Corporate
- Emerging Business & Venture Capital
- Mergers & Acquisitions
- Private Equity

### Education

- Villanova University School of Law, J.D., 2007
- Villanova University, M.B.A., 2007
- Pennsylvania State University, B.S., with high distinction, 2004
- Pennsylvania State University, B.S., with distinction, 2004

### Bar Admissions

- New Jersey
- Pennsylvania

### Affiliations

- Advisory Board Member, Philadelphia Bar Association Business Law Section (2022)
- At-Large Member, Philadelphia Bar Association Business Law Section Executive Committee (2021)
- Chairman, Philadelphia Bar Association Business Law Section Executive Committee (2020)
- Vice Chairman, Philadelphia Bar Association Business Law Section Executive Committee (2019)
- Co-Chairman, Philadelphia Bar Association Business Law Section Venture Capital & Private Equity Law Committee (2015-2018)
- Pennsylvania Bar Association
- American Bar Association

### Awards & Honors

- Selected to Pennsylvania Super Lawyers Rising Stars, 2016-2022  
*\* This award is conferred by Super Lawyers. A description of the selection methodology can be found here. No aspect of this advertisement has been approved by the Supreme Court of New Jersey.*

### Experience

Represented Crossbridge Health, a data analytics and software company, in its sale to Scipher Medicine, a precision immunology company.

Represented SourcEdge Solutions, a national technology solutions provider of claims systems modernization services, in its sale to private equity-backed Alivia Analytics, a leading AI-based healthcare payment integrity platform for fraud, waste, and abuse.

Represented Applied StemCell, Inc., a contract research organization (CRO)/contract development and manufacturing organization (CDMO) specializing in cell and gene therapy, in its merger with NovaQuest, a private equity fund managed by QHP Capital, L.P.

Represented a New York-based private equity firm in its initial 2020 acquisition of all assets and all funeral home/cemetery properties of the 10 facilities comprising Savannah Family of Funeral Homes and Savannah Family Cemeteries in Savannah, Ga., and one facility known as Kurzawa Funeral Home in South Amboy, NJ, together with its subsequent add-on acquisitions of funeral home, crematory, and cemetery businesses located in Georgia, Missouri, North Carolina, Ohio, and South Carolina.

Represented AllyHealth, a telemedicine and virtual care platform for employees, in its sale to PES Benefits, a private equity-backed provider of employee benefits technology, administration, and education solutions.

Represented a health care real estate investment and management company in its acquisition of 10 skilled nursing facilities in California and a simultaneous master lease of the facilities to a long-term care advisory and services organization.

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Represented QuickFrame, a developer of an online video marketing platform, in its sale to MNTN, a provider of online digital advertising software.

Represented Young Alfred Inc., a digital insurance marketplace, in its sale to Credible Labs Inc., a digital lending marketplace that offers personalized and prequalified rate options for loans.

Represented the owners of BTB Security, a cybersecurity and digital forensics solutions company, in the sale of BTB Security to Netrix LLC, a provider of managed and professional IT services. Netrix is majority-owned by private equity firm OceanSound Partners.

Represented a dance sneaker manufacturer and retail company in its equity raise of seed capital from members of an organization of seed capital angel investors.

Represented ClickSWITCH, LLC, a provider of a digital account switching SaaS solution for financial institutions and challenger banks, in its sale-by-merger to Q2 Holdings, Inc., a cloud-based banking and lending software company.

Represented NewSpring Capital in its Series D equity investment in Deposco, Inc., a provider of cloud-based fulfillment software.

Represented Darco Capital, the family office investment vehicle of David J. Adelman, in its acquisition of American Harvest Vodka and Beach Whiskey brands of distilled spirits and liquors.

Represented an Arizona-based provider of technical surveillance equipment and services in its sale to a provider of asset protection systems and GPS tracking technologies.

Represented one of the nation's largest providers of post-acute care services in connection with a strategic joint venture that purchased from REIT landlords the real estate and buildings of 18 skilled nursing facilities that are leased by the client. The transaction also involved the sale of eight skilled nursing facilities by the client to third parties.