



# Virgil Hlus

Chair, Canadian/U.S. Cross Border

Vancouver

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## Practice Areas

- Capital Markets & Securities
- Capital Markets & Securities — Canada
- Corporate
- Emerging Business & Venture Capital

## Education

- University of British Columbia, LL.B., 1994
- University of Alberta, B.Com, 1990

## Bar Admissions

- California
- British Columbia

## Affiliations

Make-A-Wish Foundation Canada, B.C. and Yukon Chapter, Advisory Board Chair

## Awards & Honors

- Best Lawyers in Canada, Securities Law, 2021 - 2025
- Canadian Legal Lexpert Directory, Repeatedly Recommended, Corporate Finance & Securities, 2021

Virgil has been a trusted business advisor and advocate for his corporate clients for over 30 years. Whether a company wants to go public, engage in a reverse takeover, a restructuring, conduct a cross-border financing or listing, or complete a tax-driven spin-off, Virgil makes it happen with efficiency and precision, all while providing exceptional client service. His clients appreciate his commitment to giving sensible, commercial solutions to the challenges that arise at all stages of complex business transactions. His strong network enables him to connect clients with opportunities and make strategic introductions, especially in the financial, mining, and business sectors.

Prior to joining Cozen O'Connor, Virgil was a partner with one of Western Canada's leading law firms, where he concentrated his practice on complex corporate restructurings, domestic and cross-border mergers and acquisitions, public and private financings, go public transactions, mining transactions and corporate governance matters. He also served in several key leadership roles, including co-chairing the capital markets, securities, mergers and acquisitions practice, chairing the U.S. practice, the mining practice, and the venture capital and emerging company services practice, and co-chairing the family office practice. His experience serving on several corporate advisory boards provides him with unique insight into capitalizing on market opportunities and overcoming challenges.

Virgil earned his B.Com. in finance and accounting from the University of Alberta and his L.L.B. from the University of British Columbia.

## Experience

Handled the sale of a Canadian CSE company's mining assets to an Australian mining company and the subsequent spin off of the Australian mining company's shares.

Represented a U.S. database software company in a go public transaction by way of a qualifying transaction on the TSX Venture Exchange.

Represented a U.S. beverage company in a go public transaction by way of a reverse takeover on the TSX Venture Exchange.

Handled numerous public and private capital raising transactions for a green EV company listed on the Nasdaq.

Handled numerous ATM offerings in the United States, acting for both the issuer and for investment banks.

Handled numerous shelf and short form offerings in the United States and Canada.

Handled numerous listings of U.S. and foreign companies on NYSE, Nasdaq, OTCQX, OTCQB, CBOE, TSX, TSX Venture Exchange, and CSE.

Handled the reorganization and spin off of assets to form a new cobalt refinery company by way of a plan of arrangement by reduction of capital.

Handled numerous spin offs of assets and subsidiary companies in Canada and the United States.

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Handled the spin off of a merchant banking company via distribution of preferred shares by way of dividend.

Handled the acquisition of natural resource, technology, and product companies by way of plans of arrangement and amalgamations.

Handled cross-border acquisitions of natural resource and technology companies, including a U.S.-based uranium exploration company by way of a plan of arrangement.

Handled numerous reverse takeovers of technology and product companies in the United States.

Handled numerous qualifying transactions, reverse takeovers, acquisitions, dispositions, options, and joint ventures involving mineral properties in Argentina, Africa, Columbia, Mexico, Nevada, Arizona, British Columbia, Ontario, and the Yukon.

Handled the cross-border acquisition of a software company by way of an exchangeable share plan of arrangement and by reorganization and assumption of debt.

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