



Jonathan M. Grossman

Co-Chair, Antitrust

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Jonathan advises clients on antitrust, consumer protection, and other government regulatory matters, including civil and criminal government investigations, mergers and acquisitions, counseling on antitrust, consumer protection and advertising issues, litigation, and legislative issues. He works with clients from a variety of industries, and has extensive experience in the health care, aviation, maritime, energy, high-tech, and financial services sectors.

Jonathan's merger practice includes involves advising on all aspects of a transaction, including advising on antitrust-related provisions in transaction agreements, conducting competitive analyses, preparing Hart-Scott-Rodino filings, representing clients in investigations by the Federal Trade Commission, the Antitrust Division of the U.S. Department of Justice, and state attorneys general, and counseling on pre-closing issues such as integration planning and gun-jumping.

Jonathan represents subjects, complainants, and third parties in government investigations by, among others, the U.S. Department of Justice, the Federal Trade Commission, the Consumer Financial Protection Bureau, the Federal Communications Commission, and state attorneys general. He also represents clients in proceedings before the National Advertising Division of the Advertising Self-Regulatory Council.

Jonathan's counseling work focuses on antitrust and consumer protection issues and includes providing advice to businesses, nonprofits, and trade associations on a wide variety of issues including, advertising claims, unfair or deceptive acts or practices, joint ventures and teaming arrangements, pricing and distribution issues, and exclusivity provisions. He also counsels clients on compliance issues related to a number of federal and state laws, including the Fair Debt Collection Practices Act, the Dodd-Frank Act, the Robinson-Patman Act, and the Consumer Product Safety Improvement Act.

Experience

Serve as lead antitrust counsel to Acreage Holdings, Inc., and its subsidiaries and affiliates, providing advice and counsel on transactional matters and other antitrust issues.

Represented a major multistate health care system in its acquisition of numerous hospitals.

Represented Shank's Extracts, Inc., a privately held specialty ingredient, flavoring, and food company with bottling and packaging capabilities, in its \$100 million sale to Universal Corporation.

Serve as lead antitrust counsel to Acreage Holdings, Inc., and its subsidiaries and affiliates, providing advice and counsel on transactional matters and other antitrust issues.

Represented debt collection agency in FTC consumer protection investigation and with respect to FTC issuance of Enforcement Policy Statement.

Represented Utz Brands, Inc. (NYSE:UTZ), a leading supplier of salty snacks, in its \$480 million acquisition from Insignia Capital Group, a private equity firm, of Truco Enterprises, LP and from OTB Acquisition LLC of the ON THE BORDER® trademarks for the manufacture, sale, and distribution of snack food products in the United States and certain other international markets.

Practice Areas

- Antitrust & Competition
- Transportation & Trade
- Government & Regulatory
- Maritime Antitrust & Competition
- Health Care & Life Sciences

Industry Sectors

- Maritime
- Aviation
- Cannabis
- Cryptocurrency and Blockchain Technology

Education

- Harvard Law School, J.D., 2000
- Harvard University, John F. Kennedy School of Government, M.P.P., 2000
- University of Michigan, B.A., 1992

Bar Admissions

- District of Columbia
- New York

Court Admissions

- U.S. District Court -- District of Columbia

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Represented J&J Snack Foods Corporation, a snack foods and frozen beverages company, in its \$222 million acquisition of the equity securities of Dippin' Dots Holding, L.L.C., the owner of Dippin' Dots, LLC, maker of flash-frozen and beaded ice cream, and Doc Popcorn, L.L.C., the maker of the Doc Popcorn brand of popcorn.

Obtained antitrust clearance for a leading provider of post-acute care related to its acquisition of a portfolio of skilled nursing facilities.

Represented a food service product manufacturer in a proceeding before the National Advertising Division of the Advertising Self-Regulatory Council.

Represented an international container ship operator in its acquisition of another ocean carrier.

Obtained antitrust clearance for Blue Cross of Northeastern Pennsylvania in its acquisition by Highmark, Inc.

Represented a financial services coalition in a CFPB rulemaking proceeding.

Coordinated United States and European Union antitrust approvals on behalf of Eurofins Scientific SE related to its acquisition of EAG Laboratories.

Represented a telecommunications provider in an investigation by the Federal Communications Commission related to product labeling and disclosures.

Represented Eurofins Scientific SE in its \$670 million acquisition of Covance Food Solutions from Laboratory Corporation of America Holdings (LabCorp).

Represented Fiduciary Services Group, LLC, whose subsidiary PCS Retirement, LLC is a leading retirement plan recordkeeper focused on the ERISA and non-ERISA markets, in a merger and sale transaction with Lee Equity Partners, a growth-oriented middle market private equity firm.