



Tatiana Mejia-Urbe

Associate

Washington, D.C.

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Tatiana represents developers, investors, operators, purchasers, sellers, borrowers, and lenders in real estate transactions, including acquisitions and dispositions, financings, development, leasing, and joint ventures and partnerships involving residential, commercial, retail, hospitality, and mixed-use properties. Tatiana is experienced with drafting, negotiating, and reviewing purchase and sale agreements, financing documents, leases, and joint venture documents.

Prior to working at the firm, Tatiana was an associate at two international law firms where she focused her practice on real estate.

Tatiana earned her bachelor's degree, *magna cum laude*, from New York University and her law degree from New York University School of Law. While in law school she was a legal extern for Louis Vuitton North America Inc. She is a mentor for the Lawyer Alumni Mentoring Program (LAMP) at New York University and is fluent in Spanish.

Experience

Represented Solenis, LLC, a specialty chemical company, in its acquisition of all the outstanding membership interests of AquaChemPacs, LLC, a soluble cleaning pod manufacturer. This transaction drew on the experience of the firm's corporate, tax, real estate, employee benefits and executive compensation, labor and employment, and intellectual property attorneys.

Represented Blue Lake Capital in its \$131 million acquisition of a large, multi-building apartment complex in the Arcadia Cove section of Phoenix, Ariz. The transaction involved a preferred equity investment by a third-party investor, a tenant-in-common ownership structure, and the assumption of two loans in the aggregate amount of \$88 million. The transaction drew on the experience of Cozen O'Connor's real estate, corporate, and tax attorneys.

Represented Grove Oaks Capital, an investment partnership focused on acquiring privately owned businesses in the lower middle market space, in connection with its platform acquisition of McHale Roofing, LLC, a Florida-based roofing company, and a related capital raise. This transaction drew on the experience of the firm's corporate, real estate, and tax attorneys.

Successfully closed the back-to-back sale and purchase of two large, multifamily properties in Georgia and North Carolina, both of which exceeded \$100 million. The combined transactions involved a 1031 exchange, tenancy in common issues, and various other complexities that had to be resolved on a compressed timeline and drew on the experience of the firm's real estate, tax, corporate, and bankruptcy attorneys.

Practice Areas

- Real Estate
- Real Estate Development
- Real Estate Finance
- Real Estate Leasing

Education

- New York University School of Law, J.D., 2017
- New York University, B.A., *magna cum laude*, 2014

Bar Admissions

- New York
- District of Columbia

Affiliations

American Bar Association

Hispanic National Bar Association

Awards & Honors

- Best Lawyers in America, Ones to Watch, 2025

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